

														
RISQUES DU VENDEUR														
RISQUES DE L'ACHETEUR														
COÛTS DU VENDEUR														
COÛTS DE L'ACHETEUR														
⚠ Selon le lieu de livraison convenu ou désigné														
⚠ Selon le lieu de livraison convenu ou désigné														
⚠ Selon le lieu de destination convenu ou désigné														
		Vendeur	Formalités douanières exportation	Chargé sur transporteur	Transport en amont, non déchargé	Prêt à être chargé sur le transport principal à l'origine	À bord du transport principal à l'origine	Transport principal : air, mer, rail, route	À bord du transport principal, lieu de déchargement	Terminus, lieu de déchargement	Transport en aval	Formalités douanières importation	Acheteur	
Tout mode de transport	À l'usine	EXW												
	Franco transporteur (Locaux du vendeur)	FCA												
	Franco transporteur (Autre que les locaux du vendeur)	FCA												
	Port payé jusqu'à	CPT		⚠	⚠	⚠								
	Port payé, assurance comprise jusqu'à	CIP		⚠	⚠	⚠								
	Le vendeur doit fournir à l'acheteur une assurance selon les clauses A de l'institut Cargo Clauses													
	Rendu au lieu de destination	DAP								⚠	⚠			
	Rendu au lieu de destination, déchargé	DPU									⚠			⚠
Rendu droits acquittés	DDP								⚠	⚠				
Maritime	Franco le long du navire	FAS												
	Franco à bord	FOB												
	Coût et fret	CFR												
	Coût, assurance et fret	CIF												
Le vendeur doit fournir à l'acheteur une assurance selon les clauses C de l'institut Cargo Clauses														

SELLER'S RISKS
BUYER'S RISKS
SELLER'S COSTS
BUYER'S COSTS

⊖ According to the agreed or designated destination
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⊖ According to the agreed or designated destination



			Seller	Export customs formalities	Loaded on carrier	Pre-carriage, not unloaded	Ready for loading on main carriage at origin	On board main carriage at origin	Main transport: air, sea, rail, road	On board main carriage, place of unloading	Terminal, place of unloading	Post-carriage	Import customs formalities	Buyer	
Any mode of transport	Ex works	EXW	Green	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	
	Free carrier (Seller's premises)	FCA	Green	Green	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	
	Free carrier (Other than seller's premises)	FCA	Green	Green	Green	Green	Yellow	Red	Red	Red	Red	Red	Red	Red	
	Carriage paid to	CPT	Green	Green	Red ⊕	Red ⊕	Red ⊕	Red	Red	Red	Red	Red	Red	Red	
	Carriage, insurance paid to	CIP	The seller must provide the buyer with insurance in accordance with clauses A of the Cargo Clauses Institute									Red	Red	Red	Red
	Delivered at place	DAP	Green	Green	Green	Green	Green	Green	Green	Green	Green	Red ⊕	Red ⊕	Red	Red
	Delivered at place unloaded	DPU	Green	Green	Green	Green	Green	Green	Green	Green	Green	Green	Red ⊕	Red	Red ⊕
	Delivered duty paid	DDP	Green	Green	Green	Green	Green	Green	Green	Green	Green	Red ⊕	Red ⊕	Green	Red
Sea	Free alongside ship	FAS	Green	Green	Green	Green	Green	Yellow	Red	Red	Red	Red	Red	Red	
	Free on board	FOB	Green	Green	Green	Green	Green	Green	Red	Red	Red	Red	Red	Red	
	Cost and freight	CFR	Green	Green	Green	Green	Green	Green	Red	Blue	Yellow	Red	Red	Red	
	Cost, insurance and freight	CIF	The seller must provide the buyer with insurance in accordance with clauses C of the Cargo Clauses Institute									Red	Red	Red	Red

This sheet is only a summary, and although every effort has been made to ensure it is as accurate as possible, Globco cannot be held responsible for any involuntary errors or omissions. Always refer to the official publications of the International Chamber of Commerce on this subject.